Hall Ticket No
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Question Paper Code: CMB001



# INSTITUTE OF AERONAUTICAL ENGINEERING

(Autonomous)

MBA I Semester End Examinations (Supplementary) - May / June, 2018

Regulation: IARE-R16

## Management and Organization Behavior

Time: 3 Hours (MBA) Max Marks: 70

# Answer ONE Question from each Unit All Questions Carry Equal Marks All parts of the question must be answered in one place only

### UNIT - I

1. (a) Define management. Explain the principles of management.

[7M]

(b) Explain the functions of management with examples.

[7M]

2. (a) What do you mean by scientific theory. Explain the principles of scientific theory.

[7M]

(b) For successful running of an organization experiments required like science, specialized skills like an art. Justify the statement by supporting your opinion either management is an art or science.

[7M]

#### UNIT - II

3. (a) Define problem solving process. Explain the reasons for problem solving techniques.

[7M]

(b) Define planning. Explain various types of planing in detail.

[7M]

4. (a) Explain the steps involved in problem solving and decision making.

[7M]

(b) Discuss various internal and external factors that influence the planning in organizations. [7M]

## UNIT – III

5. (a) Define organization. Explain the steps involved in the organizing process

[7M]

- (b) Explain the principles of organizing. Distinguish between formal organization and informal organization. [7M]
- 6. (a) What are various functional organization structures in detail wit an example.

[7M]

(b) Define power. Explain various types of powers and duties in organization.

[7M]

#### UNIT - IV

7. (a) What is personality. Explain the big-five personality dimensions.

[7M]

(b) Explain in detail about major considerations in attribution theory of perception.

[7M]

8. (a) Discuss the cognitive and learning theories of personality along with examples.

[7M]

(b) Define group. Explain the group cohesiveness.

[7M]

## $\mathbf{UNIT} - \mathbf{V}$

- 9. (a) What are the various types of leaderships. How leadership styles involved in organization. [7M]
  - (b) According to Maslow's hierarchy theory, Explain the steps involved in motivation theory. [7M]
- 10. (a) Define situational approach. Explain the situational leadership model and Explain characteristics of a good leader. [7M]
  - (b) Explain the Herg berg two factors theory of motivation. [7M]