#### RECRUITMENT AND SELECTION

III Semester: MBA								
Course Code	Category	Hours / Week		Credits	Maximum Marks			
CMBB38	SKILL	L	Т	P	С	C I A	SEE	Total
		4	0	-	4	30	70	100
Contact Classes: 45	Tutorial Classes: 00	Practical Classes: Nil			Total Classes: 45			

#### **OBJECTIVES:**

## The course should enable the students to:

- I. Understand the Recruitment and Selection planning.
- II. Describe the information about global Recruitment and Selection..
- III. Analyze about relation and carrier of Recruitment..
- IV. Demonstrate the Recruitment practices and their positive influence on the company's bottom line.
- V. Develop the organization to stand in the competitive world

### **COURSEOUTCOMES(COs):**

- 1. Understand and gain knowledge in nature and scope of international human resource management, cultural and reality shock. Understanding of different tools used in forecasting and planning human resource needs
- 2. Examine the international human resource management models, concept, pool's adaptation of Harvard model, the brewster and bournois model and comparative employment policy
- 3. Explain the significance of convergence theory, marxist theory, the cultural approach power distance (PDI), uncertainty avoidance (UAI), individuality (INV) and masculinity
- 4. Use and explore the social environment and human resource practices, staffing: international recruitment, selection, training and hiring policies, employee recruitment, selection, and retention plans and processes
- 5. This includes demonstrating the appropriate use of job descriptions, application forms and related staffing tools such as internet recruiting
- 6. Research the advantages and disadvantages of induction processes for new incumbents in a role
- 7. Outline and discuss the current legal and ethical requirements of the recruitment and selection process and illustrate how these impacts on the process
- 8. Explain the development of global managers, concept, essential qualities of global literate leader, communication and interpersonal Relations,
- 9. Analyze the key issues related to administering the human elements such as motivation, compensation, appraisal, career planning, diversity, ethics, and succession planning and managerial stimulation's
- 10. Demonstrate appropriate implementation, monitoring and assessment procedures of training.

UNIT-I	RECRUITMENT CHALLENGES	Classes: 09	
How to make recruitment efforts succeed, Workers Expectations- Recruitment Sources, Proactive and reactive			
recruitment,	Innovative recruitment sources, Electronic Recruitment, Electronic resumes,	Career web sites,	
International electronic recruitment electronic Web sources.			
UNIT-II	INTERVIEWING AND JOB DESCRIPTION	Classes: 08	

Interviewing, Job descriptions, Reviewing the application and résumé, Planning basic questions, Competency Based questions, Key competency category, competency based lead-ins, Generic competency Questions, Additional types of questions, Probing questions, Questioning techniques to avoid, Encourage applicant to talk, Providing talk.

UNIT-III	PRE-EMPLOOYMENT TESTING	Classes: 10	
Pre-employment Testing, testing advantages and disadvantages, test validation, testing categories, Computer based			
testing, Background check policy, reference check, Guidelines for releasing and obtaining Information.			
UNIT-IV	ABILITY TESTS	Classes: 10	

Ability Tests- Mental Ability, effects of practice and coaching, Mechanical ability test, Personality Measurement Test, Personality Assessment-Performance tests and, Use of performance test, Assessment Center-Integrity Testing Drug testing, Graphology

UNIT-V RECRUITMENT AND SELECTION PRACTICES ABROAD	Classes: 08
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Recruitment and Selection Practices Abroad - Case Studies

# **Text books**

- Robert N Lussier, "Management Fundamentals Concepts, Applications, Skill Development, Cengage Leaning", 1<sup>st</sup> Edition, Pearson, 2012.
- Dilip Kumar Battacharya,"Principles of Management", Pearson, 2012
- Harold Koontz, Heinz Weihrich, A.R. Aryasri, "Principles of Management", TMH, 2010

# **Reference Books**

- V.S.P.Rao, "Management Text and Cases", Excel, 2<sup>nd</sup> Edition, 2012. K.Anbuvelan, "Principles of Management", University Science Press, 1<sup>st</sup> Edition, 2013 Andrew DuBrin, "Management Essentials", Cengage Learning, "9<sup>th</sup> Edition", 2012