

Hall Ticket No

Question Paper Code: CMBB01



# INSTITUTE OF AERONAUTICAL ENGINEERING

(Autonomous)  
Dundigal, Hyderabad - 500 043

## MODEL QUESTION PAPER

MBA I Semester End Examinations, November - 2018

Regulation: IARE-R18

### MANAGEMENT AND ORGANIZATIONAL BEHAVIOUR (MASTER OF BUSINESS ADMINISTRATION)

**Time: 3 Hours**

**Max Marks: 70**

Answer any ONE question from each Unit  
All questions carry equal marks  
All parts of the question must be answered in one place only

#### UNIT – I

- 1 a) Explain the concept of Weber's theory of bureaucratic administration. state its features and disadvantages. [7M]
- b) What is scientific management and explain the principles of scientific management? Distinguish between management and administration. [7M]
- 2 a) Explain the contributions of f.w.taylor to the evolution management thought. What are the limitations of Taylor's theory. State the relevance of Taylor's scientific theory to present day business. [7M]
- b) State and explain the principles proposed by Henry fayol.what are the limitations of Henry fayol's theory. [7M]

#### UNIT – II

- 3 a) Briefly mention various problem solving techniques being adopted by modern managers? Discuss how you can define a problem. [7M]
- b) What do you mean by problem solving and decision-making? Explain their relationship with the objectives and functions of management? [7M]
- 4 a) Explain in detail how problems are classified and on what basis problem can be defined in the decision-making process. [7M]
- b) Explain briefly how a decision maker selects the appropriate level of participation. Discuss in detail individual and group decision making with their respective advantages and disadvantages. [7M]

#### UNIT – III

- 5 a) Write about any five principles of organizing and explaining the nature of organizing and distinguish between power and authority. [7M]
- b) Discuss in detail the various principles of organizing. Why organizing is considered as one of the important functions of management? [7M]
- 6 a) Differentiate between power and authority. Bring out the relationship between authority, power and influence. [7M]
- b) Write about the relationship between authority, responsibility and accountability and Define the term organizing. [7M]

#### UNIT – IV

- 7 a) Write a note on contribution of different disciplines to organizational behavior? Explain the various approaches to the study of O.B. [7M]  
b) What are the other personality traits relevant to understanding and managing individuals? [7M]
- 8 a) Explain the various managerial implications of perception. How do management effect perceptions of people in an organization? [7M]  
b) Define perception. Discuss the nature and importance of perception. Discuss the factors involved in developing an OB model. [7M]

#### UNIT – V

- 9 a) Explain in detail about the hygiene factor and motivational factors of Herzberg's theory. Define motivation and explain its nature and types. [7M]  
b) Explain McClelland's theory of motivation. Can achievement motives be developed. Explain the meaning and types of power. [7M]
- 10 a) Demonstrate the Structure of an organization should be tailor made. search for a typical structure is vain", comment on this statement. Also explain the factors affecting organization structure. [7M]  
b) Define organizational politics. Elucidate the different types of political tactics used for increasing individual's power. [7M]



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### COURSE OBJECTIVES (COs):

The course should enable the students to:

I	Understand the issues related to the industrial policy and regulation and their amendments from time to time.
II	Understand the terminology of the planning commission and Union Budget.
III	Gain the knowledge on capital markets, RBI guidelines; trade, export and import policy and Foreign Exchange.
IV	Use Management Act to take decisions to ensure growth and sustainability of the organizations.

### COURSE OUTCOMES (COs):

Students who complete the course will have demonstrated the ability to do the following.

CMBB01.01	Identify and understand the objectives, importance and development of the various theories of management.
CMBB01.02	Familiarize with history of the management and enhance with the latest theories.
CMBB01.03	Analyze the various problems and Evaluate various methods in decision making to arrive at alternative solutions.
CMBB01.04	Discern about plans and the planning process to analyze and compare different plans and make effective planning.
CMBB01.05	Gain the knowledge of processes used in developing the various organizational designs.
CMBB01.06	Understand the group dynamics and demonstrate skills required for working in group's relation between authority power and influence.
CMBB01.07	Demonstrate the authority and use power to influence people to get the work done through proper communication and control.
CMBB01.08	Explain importance of organizational behavior approach through theories, perception and individuals.
CMBB01.09	Illustrate the behavior of individuals and groups in organizations in terms of Organizational behavior theories, models and concepts.
CMBB01.10	Elucidate various group decision making process and types.
CMBB01.11	Enhance the various leadership styles and the role of leaders in a decision making Process and Analyze management organization and administration.
CMBB01.12	Apply various types of theories (Maslow's needs theory, two factor theory of motivation, valance theory and other relevant theory of motivation) to motivate employees in the organization.

### MAPPING OF SEMESTER END EXAMINATION TO COURSE LEARNING OUTCOMES:

SEE Question No.	Course Learning Outcomes (CLOs)	Course Outcomes	Blooms Taxonomy Level		
1	a	CMBB01.01	Identify and understand the objectives, importance of management. Introduce the method of training and development in the organization.	CO 1	Understand
	b	CMBB01.02	To discuss the development of the field of organizational behavior and explain the micro and macro approaches.	CO 1	Understand
2	a	CMBB01.01	To analyze and compare different models used to explain individual behavior related to motivation and rewards of the strategies to be used in the management and explore them.	CO 2	Understand

	b	CMBB01.02	To identify the processes used in developing communication and resolving conflicts. And using the methods of decision making analysis and analyze the best method to be used.	CO 2	Understand
3	a	CMBB01.03	To explain group dynamics and demonstrate skills required for working in groups (team building) and Differentiate the management and the human resource management in organization.	CO 3	Remember
	b	CMBB01.04	To identify the various leadership styles and the role of leaders in a decision making process and Analyze management organization and administration.	CO 3	Remember
4	a	CMBB01.03	To explain organizational culture and describe its dimensions and to examine various organizational designs.	CO 4	Understand
	b	CMBB01.04	Evaluate various methods in decision making. Understand the significance of management organization behavior and how it is used.	CO 4	Understand
5	a	CMBB01.05	Demonstrate the significance, limitations and types of communication as means of business Communication.	CO 5	Understand
	b	CMBB01.06	Evaluate various types of theories to rule in organization. To discuss the implementation of organizational change.	CO 5	Understand
6	a	CMBB01.05	Apply organizational behavior concepts, models and theories to real life management situations through case analysis.	CO 6	Understand
	b	CMBB01.06	Analyze the behavior of individuals and groups in organizations in terms of organizational behavior theories, models and concepts.	CO 6	Understand
7	a	CMBB01.07	Communicate effectively in oral and written forms about organizational behavior theories and their application using appropriate concepts, logic and theatrical conventions.	CO 7	Understand
	b	CMBB01.08	Analyze the concept of human capital of the organization viewed as an investment versus an operational expense.	CO 7	Remember
8	a	CMBB01.07	Examine various models of how human resources management is positioned in the structure of an organization.	CO 8	Remember
	b	CMBB01.08	Identify and describe the key concepts of organizational behavior Demonstrate organizational design and team development skills.	CO 8	Understand
9	a	CMBB01.09	Macro topics in organizational behavior, including organizational structure, culture, design, change management, strategic implementation, and HR training and development.	CO 9	Understand
	b	CMBB01.10	Demonstrate the significance, limitations and types of communication as means of business Communication.	CO 9	Understand
10	a	CMBB01.09	Evaluate various types of theories to rule in organization. To discuss the implementation of organizational change.	CO 10	Understand

	b	CMBB01.10	To identify the processes used in developing communication and resolving conflicts. And using the methods of decision making analysis and analyze the best method to be used.	CO 10	Understand
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**Prepared by:**

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**HOD, MBA**