Hall Ticket No

Question Paper Code: CMBB06



INSTITUTE OF AERONAUTICAL ENGINEERING

(Autonomous)

MBA I Semester End Examinations (Regular) - December, 2018 Regulation: IARE–R18

MANAGEMENT OF TECHNOLOGY

Time: 3 Hours (MBA) Max Marks: 70

Answer ONE Question from each Unit All Questions Carry Equal Marks All parts of the question must be answered in one place only

UNIT - I

- 1. (a) Illustrate the relationship between research and development and competitive advantage. [7M]
 - (b) What is the importance of conceptual approach. Explain the need for conceptual approach in management of technology. [7M]
- 2. (a) What are the various factors that influence technological innovation. Explain the process of technological innovation in detail with its process diagram. [7M]
 - (b) Briefly explain the significance of research and development in business.

UNIT - II

- 3. (a) List out the investing risk factors and discuss the ways for avoiding them.
- $[7\mathbf{M}]$

[7M]

- (b) Briefly describe the objectives, advantages and disadvantages of conjoint analysis.
- [7M]
- 4. (a) As a project manager how will you select the project in business? Discuss.
- [7M]
- (b) What do you mean by DCF analysis? Enumerate the pros and cons of DCF analysis.

UNIT – III

5. (a) Give the meaning for program plan. Explain the steps involved in program planning process.

[7M]

(b) Write a note on

[7M]

- i) Industrial design
- ii) Product design.
- 6. (a) Define resource allocation. Why resource allocation is important in research and development?

[7M]

(b) Discuss the factors research and development process causing project termination delays in research and development. [7M]

UNIT - IV

- 7. (a) Distinguish between qualitative and quantitative method of forecasting. [7M]
 - (b) Illustrate the reasons for requirement of technological forecasting in decision making [7M]

8. (a) Give a detailed account of judgement based forecasting and artificial intelligence methods. [7M]
(b) Bring out the advantages and disadvantages of Delphi technique. [7M]

UNIT - V

9. (a) Describe the techniques of negotiation for price of management of technology. [7M]
(b) Enumerate the advantages and disadvantages of technology transfer. [7M]

10. (a) Illustrate the negotiations for price of management of technology [7M]

(b) Discuss the role of management of technology in creating wealth and prosperity.

[7M]