Hall Ticket No										Question Paper Code: AHS016
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INSTITUTE OF AERONAUTICAL ENGINEERING

(Autonomous)

Dundigal, Hyderabad - 500 043

MODEL QUESTION PAPER-II

B.Tech VIII Semester End Examinations, April - 2020

Regulations: R16

INDUSTRIAL MANAGEMENT AND PSYCHOLOGY

(CIVIL ENGINEERING)

Time: 3 hours Max. Marks: 70

Answer ONE Question from each Unit
All Questions Carry Equal Marks
All parts of the question must be answered in one place only

UNIT - I

1.	a) b)	Describe theories of management-Taylors. Describe the Two factors of theory.	[7M] [7M]
2.	a) b)	Write the management theories? Write about the Henry Fayol principles of management.	[7M] [7M]
		$\mathbf{UNIT} - \mathbf{II}$	
3.	a) b)	Write the design structural of organization. What is mean by virtual organization.	[7M] [7M]
4.	a) b)	Define the Term Authority. Describe the virtual and cellular organization structure	[7M] [7M]
		UNIT – III	
5.	a)	Discuss about human resource management and evaluation of human resource	[7M]
	b)	management. Explain Basic functions of Human resource Manager	[7M]
6.	a) b)	Write the difference between on the job training methods and off the job methods? Explain about the wage and salary administration.	[7M] [7M]

UNIT - IV

7.	a) b)	Describe in detail the experimental method and ethics of psychology research. Explain the peripheral nervous system.	[7M] [7M]
8.	a) b)	Write in detail on forgetting and amnesia. Describe Schechter and singer's two factors theory of emotion.	[7M] [7M]
		$\mathbf{UNIT} - \mathbf{V}$	
9.	a) b)	Describe the problems of social integration of psychology. Describe the applications of economic development.	[7M] [7M]
10.	a) b)	Describe the clinical and experimental psychology. Explain the fields of personality psychology.	[7M] [7M] [7M]



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COURSE OBJECTIVES:

The course should enable the students to:

I	Discuss the different Taylor's, Fayol's, Maslow's theories of management.
II	Understanding the line and staff, matrix, functional, virtual, cellular organizational structures of management.
III	Identify the functions of Human resources management and marketing strategies based on product life cycle.
IV	Outline the evolution and fields of social, educational, experimental clinical and personality psychology.

COURSE OUTCOMES (COs):

CO 1	Nature and importance of management, taylors scientific management theory, fayols principles of management maslow's theory of human needs, douglasmcgregor's theory x and theory y, two factor theory, leadership styles, social responsibilities of management.
CO 2	Designing Departmentation and decentralization, types of organization structures, line organization, line and, team structure, boundary less organization.
CO 3	Human Resources Management (HRM): evolution of HRM, basic functions of hr manager: manpower planning, recruitment, Marketing: functions of strategies based on product life.
CO 4	Definition, goals, fields and applications, development of psychology from middle 19th century, psychology in ancient India, the founding of, development of psychology in India
CO 5	Applications of psychology to disadvantaged groups, problems of social integration, information technology and mass media, economic development. fields of psychology: social psychology, educational.

COURSE LEARNING OUTCOMES (CLOs):

AHS016.01	Describe the Nature and importance of management, functions of management, and theories of management-Taylors.
AHS016.02	Summarize the concept of scientific management theory, Fayol's principles of management Maslow's theory of human needs
AHS016.03	Analyse the concepts DouglasMcGregor's theory x and theory y, two factor theory, leadership styles
AHS016.04	Use the concept social responsibilities of management
AHS016.05	Designing organizational structures: Depart mentation and decentralization, types of organization structures,
AHS016.06	Understand line organization, line and staff organization, functional organization, committee organization, matrix organization, virtual organization, cellular organization,
AHS016.07	Use cellular organization, team structure, boundary less organization, inverted pyramid structure,
AHS016.08	Illustrate inverted pyramid structure, lean and flat organization structure and their merits, demerits and suitability.
AHS016.09	Explain Human Resources Management (HRM): evolution of HRM, basic functions of hr manager: manpower planning, recruitment.
AHS016.10	Understand the concept of selection, training and development, placement, wage and salary administration, promotion, transfer, separation,.
AHS016.11	Understand the concept of appraisal, grievance handling and welfare administration, job evaluation and merit rating.

AHS0162.12	Discuss the concept of Definition, goals, fields and applications, development of psychology from middle 19th century, psychology in ancient India
AHS016.13	Understand the founding of experimental psychology: Contributions of Weber, Fechner
AHS016.14	Summarize the concept of Contributions of Weber, Fechner, Wundt and Eddinghaus, William James and Galton, development of psychology in India.
AHS016.15	Use Applications of psychology to disadvantaged groups, problems of social integration
AHS016.16	Understand the information technology and mass media, economic development
AHS016.17	Understand the characteristics fields of psychology: social psychology, educational psychology, experimental psychology, clinical psychology, personality psychology.

MAPPING OF SEMESTER END EXAMINATION - COURSE OUTCOMES

SEE Question No			Course Learning Outcomes	Course Outcomes	Blooms Taxonomy Level
1	a	AHS016.01	Describe the Nature and importance of management, functions of management, and theories of management-Taylors.	CO 1	Understand
1	b	AHS016.02	Summarize the concept of scientific management theory, Fayol's principles of management Maslow's theory of human needs	CO 1	Understand
2	a	AHS016.03	Analyse the concepts DouglasMcGregor's theory x and theory y, two factor theory, leadership styles	CO 1	Understand
	b	AHS016.04	Use the concept social responsibilities of management	CO 1	Understand
	a	AHS016.05	Designing organizational structures: Depart mentation and decentralization, types of organization structures,	CO 2	Understand
3	b	AHS016.06	Understand line organization, line and staff organization, functional organization, committee organization, matrix organization, virtual organization, cellular organization,	CO 2	Remember
	a	AHS016.07	Use cellular organization, team structure, boundary less organization, inverted pyramid structure,	CO 2	Understand
4	b	AHS016.08	Illustrate inverted pyramid structure, lean and flat organization structure and their merits, demerits and suitability.	CO 2	Understand
5	a	AHS016.09	Explain Human Resources Management (HRM): evolution of HRM, basic functions of hr manager: manpower planning, recruitment.	CO 3	Understand
5	b	AHS016.10	Understand the concept of selection, training and development, placement, wage and salary administration, promotion, transfer, separation,.	CO 3	Understand
6	a	AHS016.11	Understand the concept of appraisal, grievance handling and welfare administration, job evaluation and merit rating.	CO 3	Understand
U	b	AHS016.12	Discuss the concept of Definition, goals, fields and applications, development of psychology from middle 19th century, psychology in ancient India	CO 3	Understand
	a	AHS016.13	Understand the founding of experimental psychology: Contributions of Weber, Fechner	CO 4	Understand
7	b	AHS016.14	Summarize the concept of Contributions of Weber, Fechner, Wundt and Eddinghaus, William James and Galton, development of psychology in India.	CO 4	Understand

8	a	AHS016.14	Use Applications of psychology to disadvantaged groups, problems of social integration	CO 4	Understand
0	b	AHS016.15	Understand the information technology and mass media, economic development	CO 4	Understand
9	a	AHS016.15	Understand the characteristics fields of psychology: social psychology, educational psychology, experimental psychology, clinical psychology, personality psychology.	CO 5	Understand
	b	AHS016.16	Describe the Nature and importance of management, functions of management, and theories of management-Taylors.	CO 5	Understand
10	a	AHS016.16	Summarize the concept of scientific management theory, Fayol's principles of management Maslow's theory of human needs	CO 5	Understand
	b	AHS016.17	Analyse the concepts DouglasMcGregor's theory x and theory y, two factor theory, leadership styles	CO 5	Understand

Signature of Course Coordinator

HOD, CE